

## Queensborough National Bank & Trust

Since its opening in 1902, Queensborough has distinguished itself as an independent bank with a life long commitment to customer appreciation and a passion for community involvement.



### The Challenge

With Queensborough's rapid expansion across the state of Georgia it became necessary for them to have the ability to deliver secure information across their multiple locations. With the extreme success of Queensborough and their continuous growth it became nearly impossible to identify the problems and come up with a solution to proceed with. After conducting a process of elimination, Queensborough decided to go with a Citrix environment to help with the delivery of information across their multiple locations. Though the right environment was in place the solution seemed to be falling short.

Queensborough decided to call on Centrinet to assess their challenges and come up with the right solution and process to help them achieve their goals. "Our decision to go with Centrinet was based on three things, first, their knowledge on Citrix and other applications. Second, their flexibility, no matter what hour it is they are always able to pick up the phone and help. Third, Centrinet understands our environment; working with their engineers is similar to a teacher and a student, they teach us how to work with our environment instead of just coming in and getting the job done. They go above and beyond" says Travis Collins, Systems Administrator at Queensborough.

### The Company Background

Today, Queensborough has 22 locations across the state of Georgia. Since its opening, Queensborough has extended their reach from Augusta to Savannah; building a strong name and a solid reputation as they go.

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### The Solution

Centrinet addressed multiple problems and pain points for Queensborough, a big problem being their VMware and Storage environment. “We spent a lot of money up front going to multiple large companies, when we should have consulted Centrinet first” says Travis Collins. Centrinet addressed these problems by building a new Citrix environment for all of Queensborough’s tellers. Centrinet was instrumental in consolidating over 20 remote locations into 2 data centers. In doing so, Centrinet reduced the number of physical servers which also reduced the maintenance time significantly. Queensborough was also able to continue using their old equipment, with Centrinet’s solution there was no need to spend money upgrading to new equipment. “Even though we spent money up front, Centrinet saved us a lot of money just after a year with their solution”- Travis Collins.

As a result of the successful implementation of the Citrix environment and due to Centrinet’s expertise, Queensborough named Centrinet as their go-to partner for all support and management of their technical environment. Centrinet has been Queensborough’s partner for over 5 years. When asked what is the single biggest reason you would recommend Centrinet? Travis stated this, “I would recommend Centrinet because they have a great group of engineers that are very knowledgeable and always very professional. They are always willing to go the extra mile to figure out a problem, they have solved every problem we throw at them. We have truly developed a relationship with Centrinet.”

### Key Benefits Of Centrinet’s upgrading desktop infrastructure Of Beazer Home s

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